

Procurement Pipeline - Anticipated Contract and Grant Opportunities - over £25,000

These are contracts/grants we anticipate beginning market engagement for in Q4 23/24.

Title of Activity	Description of Activity	Sourcing Reason	Sourcing Route	Estimated Value (inc VAT)	Anticipated Agreement Type	Estimated Solicitation Published (month)	Estimated Agreement start (month)	Estimated Duration (months)
ARIA Programme Funding - Climate	R&D Programme focusing on 'Managing our climate and weather through responsible engineering'. See ARIA website here for more information.	New procurement	Competition	Total programme budget of circa £30 - 50M, awarded to between 10 and 20 projects.	Grant and/or Contract	Late March/Early April 2024	May 2024	6 - 60
ARIA Opportunity Seed Funding - Climate	Fund a number of smaller activities outside of the main programme framework but within the opportunity space 'Managing our climate and weather through responsible engineering'. See ARIA website here for more information.	New procurement	Competition	Multiple awards up a max of £500K each with a cumulative total of £1-2M.	Grant and/or Contract	Feb 2024	April 2024	6 - 36

ARIA Programme Funding - AI Hardware	R&D Programme focusing on 'Unlocking AI compute hardware at 1/1000th the cost.' See ARIA website here for more information.	New procurement	Competition	Total programme budget of circa £30-50M, awarded to between 10 and 20 projects.	Grant and/or Contract	Feb 2024	April 2024	6 - 60
ARIA Opportunity Seed - AI Hardware	Fund a number of smaller activities outside of the main programme framework but within the opportunity space 'Nature Computes Better'. See ARIA website here for more information.	New procurement	Competition	Multiple awards up a max of £500K each with a cumulative total of £1-2M.	Grant and/or Contract	January 2024	March 2024	6 - 36
ARIA Opportunity Seed - Robotics	Fund a number of smaller activities outside of the main programme framework but within the opportunity space 'Smart machines need smarter bodies.' See ARIA website here for more information.	New procurement	Competition	Multiple awards up a max of £500K each with a cumulative total of £1-2M	Grant and/or Contract	March 2024	May 2024	6 - 36
ARIA Opportunity	Fund a number of smaller activities outside of the main	New procurement	Competition	Multiple awards up a max of £500K each with	Grant and/or Contract	March 2024	May 2024	6 - 36

Seed - Neural Technologies	programme framework but within the opportunity space 'Precisely interfacing with the human brain at scale.' See ARIA website here for more information.			a cumulative total of £1-2M				
ARIA Opportunity Seed - AI Safety	Fund a number of smaller activities outside of the main programme framework but within the opportunity space 'Mathematics and modelling are the keys we need to unlock safe and transformative AI.' See ARIA website here for more information.	New procurement	Competition	Multiple awards up a max of £500K each (inc VAT) with a cumulative total of £1-2M	Grant and/or Contract	January 2024	January 2024	6 - 36
ARIA Programme Funding - AI Safety	R&D programme focusing on the theory elements of compositional world-modelling (for safe AI). See ARIA website here for more information.	New procurement	Competition	Initial programme budget of circa. £10M awarded to multiple recipients.	Grant and/or Contract	March 2024	May 2024	6 - 60

Events Operating Partner	Engaging an operating partner to own the design and delivery of all ARIA's programmatic events.	New procurement	Competition	£96,000	Contract	December 2023	January 2024	4 + option to extend
Corporate Plan and Annual Report Design and Production	Engaging a firm to design and execute the creation of our Corporate Plan and Annual Report and Accounts.	New procurement	Competition	£75,000	Contract	December 2023	January 2024	4 + option to extend

ARIA's procurement pipeline provides a forward look of our anticipated contract and grant sourcing activity over the next 3 months. Where possible, we have included all projects and anticipated procurements valued at £25k or more.

Neither the publication of this pipeline, nor any of the information presented in it, should be taken as a commitment or representation on the part of ARIA (or any other organisation) to enter into an arrangement or to proceed with a procurement. Circumstances may change and we cannot guarantee that the requirements, contract value, and/or timeline will be as stated. There may also be further sourcing activity that takes place that we are not currently aware of and which may therefore not appear on this procurement pipeline.

We will refresh our published procurement pipeline every 3 months.

Contracts placed over £25,000

These are contracts we've signed since 01.10.23.

Supplier	SME	Service Description	Context	Route to market	Award date	Duration (months)	Total Contract Value (£ ex VAT)
Implicit	Yes	Finance System	Functional System	Market assessment & RFQ	06.10.23	12	35,400

Amendments to Contracts over 50% of their Original Total Contract Value

These are amendments to existing contracts we've signed since 01.10.23.

Supplier	SME	Service Description	Context	Amendment Type	Amendment Signature Date	Additional Contract Duration	Original Total Contract Value (£ ex VAT)	New Total Contract Value (£ ex VAT)
Milltown Partners GBR Ltd	Yes	Comms + engagement	Operating Partner	New related scope and contract value	23.10.23	+ 4 months	250,000	500,000
Talentful Ltd	No	Recruitment Services	Operating Partner	New related scope and contract value	20.11.23	+ 3 months	132,000	237,000

Financial transactions above £25,000

These are invoices we've paid since 01.10.23.

Supplier	Expense type	Context	Date	Transaction amount (£ inc VAT)
Milltown Partners GBR Limited	Comms + engagement	Operating partner	09.10.2023	75,000.00
PACE-XL LTD	Programme + project management	Operating partner	09.10.2023	30,016.80
Talentful Ltd	Recruitment consultancy, advice + services	Operating partner	09.10.2023	33,600.00
The Alan Turing Institute	Office space + security	Infrastructure	09.10.2023	136,080.00
Innovate UK	Operations licences + support	Functional system	08.11.2023	28,720.80
Milltown Partners GBR Limited	Comms + engagement	Operating partner	08.11.2023	74,925.00
Penningtons Manches Cooper LLP	Legal services	Operating partner	08.11.2023	39,565.20
Talentful Ltd	Recruitment consultancy, advice + services	Operating partner	08.11.2023	33,600.00
Department for Science, Innovation and Technology	Seconded staff	Operating staff	22.11.2023	226,722.82

Department for Science, Innovation and Technology	Seconded staff	Operating staff	22.11.2023	130,069.63
PACE-XL LTD	Programme + project management	Operating partner	22.11.2023	30,016.80
PACE-XL LTD	Programme + project management	Operating partner	22.11.2023	37,380.00
Innovate UK	Operations licences + support	Functional system	13.12.2023	28,720.80
Milltown Partners GBR Limited	Comms + engagement	Operating partner	13.12.2023	75,000.00
PACE-XL LTD	Programme + project management	Operating partner	13.12.2023	35,030.40
PACE-XL LTD	Programme + project management	Operating partner	13.12.2023	25,014.00
Talentful Ltd	Recruitment consultancy, advice + services	Operating partner	13.12.2023	33,600.00
Penningtons Manches Cooper LLP	Legal services	Operating partner	20.12.2023	61,393.80
PARPA Inc (Speculative Technologies)	Programme Director mentoring + support materials	Programme delivery	21.12.2023	35,339.00

Prompt payment data

This is our prompt payment data since we legally established on 25.01.23.

Financial Year	Quarter	Percentage of invoices paid within 5 days	Percentage of invoices paid within 30 days	Total amount of liabilities to pay
22/23	Q4	26.00%	86.00%	0
23/24	Q1	24.47%	98.94%	0
23/24	Q2	26.17%	93.46%	0
23/24	Q3	28.46%	95.93%	0

ARIA's headcount

Category	December 2023
Employed staff	26
Contracted staff	2
Seconded staff	5
Total:	33

