

Procurement Pipeline - Anticipated Contract and Grant Opportunities - over £25,000

These are contracts/grants we anticipate beginning market engagement for in Q1 24/25.

Title of Activity	Description of Activity	Sourcing Reason	Sourcing Route	Estimated Value (inc VAT)	Anticipated Agreement Type	Estimated Solicitation Published (month)	Estimated Agreement start (month)	Estimated Duration (months)
ARIA Programme Funding - Neurotechnology	R&D Programme to fund a suite of projects into novel neurotechnology research. See ARIA website here for more information.	New Procurement	Competition	Total programme budget of circa £30-50M, awarded to between 10 and 20 projects.	Grant and/or Contract	June 2024	August 2024	6 - 60
ARIA Opportunity Seed Funding - Neurotechnology	Fund a number of smaller activities outside of the main programme framework but with a neurotechnology focus. See ARIA website here for more information.	New Procurement	Competition	Multiple awards of £500k each with a cumulative total of £1-2M	Grant and/or Contract	June 2024	August 2024	6 - 36
ARIA Programme Funding - Safeguarding AI	R&D programme focusing on the theory elements of compositional world-modelling (for safe AI). See ARIA website here for more information.	New Procurement	Competition	Total programme budget of circa £30-50M, awarded to between 10 and 20 projects.	Grant and/or Contract	April 2024	June 2024	6 - 60

ARIA Programme Funding - Robotics	R&D Programme to fund a suite of projects into robot dexterity research. See ARIA website here for more information.	New Procurement	Competition	Total programme budget of circa £30-50M, awarded to between 10 and 20 projects.	Grant and/or Contract	June 2024	September 2024	6 - 60
ARIA Opportunity Seed Funding - Robotics	Fund a number of smaller activities outside of the main programme framework but with a focus on robot hardware. See ARIA website here for more information.	New Procurement	Competition	Multiple awards of £500k each with a cumulative total of £1-2M	Grant and/or Contract	June 2024	August 2024	6 - 36
ARIA Opportunity Seed Funding - Scoping Our Planet	Fund a number of smaller activities outside of the main programme framework but with a focus on robot hardware. See ARIA website here for more information.	New Procurement	Competition	Multiple awards of £500k each with a cumulative total of £1-2M	Grant and/or Contract	June 2024	August 2024	6 - 36
Website Development	Onboard a new website development partner to redo our website	New Procurement	Market Assessment	£100k	Contract	n/a	May 2024	4
Summit Events Partner	Onboard an events operating partner to deliver ARIA's first Summit in Q4 2024/2025	New Procurement	Not yet decided	£150k	Contract	Not yet decided	Not yet decided	9

Science Entrepreneurship Partners	Fund a set of partner organisations to galvanise entrepreneurial talent/community and drive translation/venture creation within and across our opportunity spaces	New Procurement	Competition	Multiple awards with a cumulative total of £40m	Contract	May 2024	July 2024	36
Legal Operating Partner	Provide ongoing legal advice and support	Renewal	Not yet decided	Not yet decided	Contract	April 2024	May 2024	48
Recruitment Operating Partner	Provide ongoing recruitment support to the internal People Ops team	Renewal	Not yet decided	Not yet decided	Contract	May 2024	June 2024	12
Comms + Engagement Operating Partner	Provide ongoing comms + engagement support to the internal Comms + Marketing team and Strategy lead	Renewal	Not yet decided	Not yet decided	Contract	May 2024	June 2024	Not yet decided

ARIA's procurement pipeline provides a forward look of our anticipated contract and grant sourcing activity over the next 3 months. Where possible, we have included all projects and anticipated procurements valued at £25k or more.

Neither the publication of this pipeline, nor any of the information presented in it, should be taken as a commitment or representation on the part of ARIA (or any other organisation) to enter into an arrangement or to proceed with a procurement. Circumstances may change and we cannot guarantee that the requirements, contract value, and/or timeline will be as stated. There may also be further sourcing activity that takes place that we are not currently aware of and which may therefore not appear on this procurement pipeline.

We will refresh our published procurement pipeline every 3 months

Contracts placed over £25,000

These are contracts we've signed since 01.01.24

Supplier	SME	Service Description	Context	Route to market	Award date	Duration (months)	Total Contract Value (£ ex VAT)
Be-good events	Yes	Events management	Operating Partner	Competition	29.01.24	3 + option to extend	90,000
Individual independent consultant*	Yes	Coaching Consultant	Leadership coaching	Direct Award	05.02.24	3 + option to extend	25,200
Radley-Yeldar	Yes	Design service	Reporting design and brand refresh	Competition	02.02.24	6 + option to extend	78,785
National Audit Office	No	Financial audit	Government service	Direct Award	21.02.24	9	60,000

* This contract is placed with an Individual independent consultant the name of the individual as been removed.

Amendments to Contracts over 50% of their Original Total Contract Value

These are amendments to existing contracts we've signed since 01.01.24.

Supplier	SME	Service Description	Context	Amendment Type	Amendment Signature Date	Additional contract duration	Original Contract Value + Amendments (£ ex VAT)	New Total Contract Value inc all Amendments (£ ex VAT)
Milltown Partners GBR Ltd	Yes	Comms + Engagement	Operating Partner	New related scope and contract value	21.02.24	+4 months	Original 250,000 + Amendment 1 250,000	728,000
Talented Ltd	Yes	Recruitment Services	Operating Partner	New related scope and contract value	16.02.24	n/a	Original 132,000 + Amendment 1 105,000	285,000

Financial transactions above £25,000

These are invoices we've paid since 01.01.24.

Supplier	Expense type	Context	Date	Transaction amount (£ inc VAT)
Milltown Partners GBR Limited	Comms + engagement	Operating Partner	10/01/2024	75,000.00
Newcastle University	Seconded Staff	Operating Staff	10/01/2024	28,867.57
PACE-XL LTD	Programme + project management	Operating Partner	10/01/2024	35,786.40
PACE-XL LTD	Programme + project management	Operating Partner	10/01/2024	30,016.80
Penningtons Manches Cooper LLP	Legal Services	Operating Partner	10/01/2024	58,627.20
Talentful Ltd	Recruitment consultancy, advice + services	Operating Partner	10/01/2024	27,701.54
University of Cambridge	Seconded Staff	Operating Staff	10/01/2024	26,410.27
Innovate UK	Operations Licences + support	Functional System	17/01/2024	28,720.80
The Alan Turing Institute	Office space + security	Infrastructure	17/01/2024	165,240.00
Innovate UK	Operations Licences + support	Functional System	29/01/2024	28,720.80
Milltown Partners GBR Limited	Comms + engagement	Operating Partner	21/02/2024	75,000.00
PACE-XL LTD	Programme + project management	Operating Partner	29/02/2024	30,016.80
PACE-XL LTD	Programme + project management	Operating Partner	29/02/2024	43,810.80

The Alan Turing Institute	Office space + security	Infrastructure	29/02/2024	75,762.16
University of Glasgow	Seconded Staff	Operating Staff	29/02/2024	33,810.00
Innovate UK	Operations Licences + support	Functional System	04/03/2024	28,720.80
University of Cambridge	Seconded Staff	Operating Staff	04/03/2024	26,410.28
Milltown Partners GBR Limited	Comms + engagement	Operating Partner	11/03/2024	75,000.00
PACE-XL LTD	Programme + project management	Operating Partner	11/03/2024	30,016.80
PACE-XL LTD	Programme + project management	Operating Partner	11/03/2024	56,462.40
Innovate UK	Operations Licences + support	Functional System	28/03/2024	28,720.80
University of Cambridge	Seconded Staff	Operating Staff	28/03/2024	39,615.46

Prompt payment data

This is our prompt payment data since we legally established on 25.01.23.

Financial Year	Quarter	Percentage of invoices paid within 5 days	Percentage of invoices paid within 30 days	Total amount of liabilities to pay
22/23	Q4	26.00%	86.00%	0
23/24	Q1	24.47%	98.94%	0
23/24	Q2	26.17%	93.46%	0
23/24	Q3	28.46%	95.93%	0
23/24	Q4	21.01%	90.34%	0

ARIA's headcount

Category	March 2024
Employed staff	31
Contracted staff	1
Seconded staff	4
Total:	36

